

MARIO BOU DEBES

TEAM LEAD – SENIOR PROJECT MANAGER – SENIOR SOFTWARE ENGINEER

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Beirut, Lebanon

Multi-talented, creative, ambitious and self-motivated developer, designer, team leader, project manager and creative thinker with a strong technical background, braced by years of experience in the field, able to play a key role throughout development cycle to ensure maximum accessibility, customer experience and usability, and most of all, providing a work of HIGH QUALITY.

AREAS OF EXPERTISE

Team Leadership

Software Development

Web Design

Project Management

Hybrid Mobile Apps

Content Management
Systems

Custom Web Solutions

Search Engine
Optimization

EXPERIENCE

Jan 2021 –
Current

Senior Project & Team Manager | Senior Product Manager, *AddBloom*

- Setting up, organizing, tracking, documenting and managing projects from pre-sales consulting to delivery.
- Translating product strategy into detailed requirements and prototypes
- Owning the product or project roadmap
- Resource training and recruitment.
- Owning and managing customer relationships during pre-sales engagements.
- Communicating with clients during production and post production for follow-on sales.
- Research, software testing, performing code review and platform management.
- Conducting training sessions and walk-throughs.

Senior Technical Consultant | Pre-Sales Engineer, *AddBloom*

- Owning and managing customer relationships during pre-sales engagements.
- Communicating with clients during production and post production for follow-on sales.
- Writing proposals and bids.
- Communicating effectively to both engineers and non-technical professionals.
- Assisting customers learn how to use products, which includes conducting training sessions and walk-throughs, helping improve documentation, etc.

July 2020 – Dec
2020

Technical & Digital Manager, *Walnut Global*

- Manage IT staff by recruiting, training and coaching employees, communicating job expectations and appraising their performance.
- Handle annual budget and ensure cost effectiveness.
- Lead the development and continuous refreshment of a pipeline of digital activity which focuses on true customer need.
- Assemble and manage a team of software developers working on specific projects, approve work estimates, establish budgets acting as a project manager to evaluate progress.
- Ensure understanding of market needs and requirements on digital readiness and support the business with guidance, advice and recommendations on all digital initiatives.
- Act as the single technical contact point for agency related activity.

CAREER STATEMENT

“I believe the combination of both my development & designing skills, the fusion of both logic & creativity, is the main key of my supremacy, my potential breadth & the quality of my work”

TECHNICAL SKILLS

PHP, MySQL, SQL Server

HTML, CSS, JavaScript,
jQuery, AJAX

WordPress

.NET, Sharepoint

Apache Cordova,
PhoneGap

Adobe Photoshop,
Illustrator, Flash

LANGUAGES

English

French

Arabic

Oct 2018 – June 2020	<p>Head of Development, <i>IFP Group</i></p> <ul style="list-style-type: none"> · Reporting directly to the COO · Generating and seeking out potential new opportunities · Making final decisions
Sep 2016 – Oct 2018	<p>Development Team Leader Project Manager, <i>IFP Group</i></p> <ul style="list-style-type: none"> · Define and clarify project scope · Develop the project plan & project schedule & Assigning work · Coordinating activities across different organizational functions · Controlling & keeping the project on track · Generate new ideas and innovations in line with the business needs
Dec 2015 – Sep 2016	<p>Development Team Leader, <i>IFP Group</i></p> <ul style="list-style-type: none"> · Lead and manage a team of software developers · Research & Development of innovative software solutions · Develop a strategy for the team to meet the company’s goals and objectives · Review project progress and overview of the performance of individuals
Sep 2014 – Nov 2015	<p>Senior Web Developer, <i>IFP Group</i></p> <ul style="list-style-type: none"> · Guiding & helping team members. · Facilitating problem solving and collaboration.
Mar 2012 – Sep 2014	<p>Web Developer, <i>IFP Group</i></p> <ul style="list-style-type: none"> · Developing & maintaining company websites. · Testing site functionality, identifying problems or bugs and fixing errors.
Oct 2011- Mar 2012	<p>Designer, <i>in2info</i></p> <ul style="list-style-type: none"> · Liaising closely with customers at the design stage · Designing websites / HTML pages / Brochures

EDUCATION

2019	PMI (Project Management Institute) Training, <i>Formatech</i>
2010-2011	Graphic Design Full Year Course, TLC
2007-2010	BS Computer Science, <i>Lebanese University Faculty of Sciences, Fanar</i>
2006-2007	Lebanese Bacallaureate degree, majoring in Life Sciences, <i>St Georges School, Zalka</i>